

**From:** Jim Paetsch  
**To:** [Langnes, James - GOV](#)  
**Cc:** [Sheehy, Timothy X - SWIB](#)  
**Subject:** FW: Foxconn dinner: NEW location & Updated attendee list  
**Date:** Friday, July 07, 2017 4:50:26 PM  
**Attachments:** [170707133408\\_0001.pdf](#)  
[Flying Eagle itinerary July 2017 MKE FINAL.XLS](#)

---

See below for dinner list, layout attached, itinerary attached

Jim Paetsch  
Vice President  
Milwaukee 7  
756 N. Milwaukee St., 4th Floor  
Milwaukee, WI 53202  
P [REDACTED]  
F 414.271.7753  
[REDACTED]@mke7.com  
[www.choosemilwaukee.com](http://www.choosemilwaukee.com)

**From:** Tim Sheehy  
**Sent:** Friday, July 7, 2017 9:41 AM  
**Subject:** Foxconn dinner: NEW location & Updated attendee list

CONFIDENTIAL:

Thank you for joining the July 10<sup>th</sup> private dinner with Foxconn Chairman Terry Gou (pronounced GO). The **NEW location for dinner is Bacchus, 925 E. Wells Street (Conservatory room)**. The dinner is 7:00-9:30. We will begin with a cocktail reception, followed by dinner. Below is the list of attendees, and the list of Foxconn attendees. However, I would not be surprised to find that the attached list of Foxconn attendees changes before the dinner! The confidential background on the potential Foxconn investment in the region is also included. Please let me know if you have questions, [REDACTED]

**Note:** We are dealing with a highly entrepreneurial Foxconn leader, prone to change things on the fly, so we are working our best to keep up with the changes. Thank you all.

Attendees:

Scott Walker:	Governor, State of Wisconsin
Mark Hogan:	Secretary & CEO Wisconsin Economic Development Corp.
Scott Neitzel:	Secretary, Department of Administration
Tricia Braun:	V.P Wisconsin Economic Development Corp.
Alex Molinaroli:	Chairman, CEO, Johnson Controls
Gale Klappa:	Chair, WEC Energy Group
John Schlifske:	Chairman, CEO, Northwestern Mutual (tentative)
Ted Kellner:	Chairman, Fiduciary Management
Matt Levatich:	President, CEO, Harley Davidson

Alan Leverett: President & CEO, WEC Energy Group  
Blake Moret: President & CEO, Rockwell Automation  
Todd Teske: Chairman, President, CEO, Briggs & Stratton  
Darryl Green: President & COO, ManpowerGroup  
Karim Karti: President & CEO G.E. Health Care Imaging  
Helen Johnson Leipold: CEO Johnson Outdoors, Chair, Johnson Financial  
Jim Popp: President, Johnson Bank  
Nick Pinchuk: Chairman, President, CEO, Snap-On  
Tim Sheehy: President, MMAC  
Jim Paetsch: V.P, Milwaukee 7

Foxconn Attendees:

M-group medical  
D- panel manufacturing  
F-still working on this

Terry Gou: Chair & CEO, Foxconn  
Dr. Louis Woo: Special Assistant to Terry Gou  
Mark Chien: GM, Foxconn D Group  
Lenard Wu: GM, Foxconn M Group  
Dr. Alan Yeung: Director, U.S Strategic Initiatives  
JC Wang: Chairman, Innolux Corporation  
Dr. Taiyu Chou: GM, Foxconn F Group  
YW Sun: GM, Sakai Display Products  
Foo-Ming Fu: GM, Foxconn F Group  
Brand Cheng: GM & Chief of Staff to CEO, Foxconn  
Douglas Woo: EVP, SHARP  
SC Lin: Special Assistant for Construction Planning, Foxconn  
Dr. Jiann-Hwa Wang: CTO, Foxconn M Group  
CY Kao: VP, Foxconn D Group  
John Garnetti: Deputy Director, U.S. Strategic Initiatives, Foxconn

Hon Hai Independent Director, Dr. CH Chan (tentative)

Background

The Wisconsin Development Corporation and Milwaukee 7 are working to attract what would be the largest foreign direct investment in the U.S. Foxconn, a Fortune 50 global manufacturer is considering Milwaukee, Racine, and Kenosha for a series of related investments. The investment is centered around making a next generation 10.5 liquid crystal module and final TV Assembly operations. The facility would have an enormous foot print requiring +1,000 acres, 15-20M sq. feet. The economic modeling projects 15,000 construction and related jobs over a 4 year period from the \$10.7B capital investment. The operations would engage 8,200 directly (with 1,900 engineers, and 5,300 hourly workers) supporting a payroll of \$675M. Including indirect jobs and the attendant supply base, the job impact would reach 25,000. It would also be a boon to state and local tax revenue generating \$135M per year, in addition to the \$470M generated from the construction period.

We believe this move to the U.S. is predicated on the optics and pressure to build product "in country", much like many of you may be experiencing in other parts of the world, and no doubt spurred by the potential policy changes from President Trump. On these accounts Wisconsin lines up as a solid place to invest, combined with our manufacturing history, and geographic attributes, we seem to be the front runner. There will be a strong incentive package from WI. Foxconn's senior team has made multiple trips to the region, checking thousands of conceivable details. This will be Chairman Gao's first visit here, and critical to closing a deal. Chairman Gao has met with President Trump, Gov. Walker, Speaker Ryan. A few weeks previously, we sent a small group to Japan, to tour 2M sq. foot Foxconn facility, see their new technology in action, and meet Chairman Gao. He and Gov. Walker hit it off well.

Terry Gou (pronounced Go) was born in [REDACTED] he is Taiwanese. His parents fled China in 1949. He reportedly started the company in 1974 with \$7,500 and 10 employee's making plastic parts for TV sets, then gained ground making the controller sticks for video games. His sales drive is legendary, arriving unannounced at sites in the U.S. to drum up new business, and having security called on him more than once, while being successful. Hon Hai Precision, traded under the name Foxconn, is now a \$136B company, the world's largest electronic manufacturing services company with 1.2M employees. Mr. Gao has a reported net worth of \$10.4B.

Tim Sheehy  
President  
Metropolitan Milwaukee Association of Commerce  
[REDACTED]