

## Re: Contacts and Questions

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**From:** Joel Akason <joel.akason@[REDACTED]>  
**To:** "Rossate, Jeff (DEED)" <jeff.rossate@[REDACTED]>  
**Date:** Tue, 12 Sep 2017 10:30:18 -0500  
**Attachments:** image001.png (13.5 kB); image003.png (15.81 kB)

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Sweet

Sent from my iPhone

On Sep 12, 2017, at 8:38 AM, Rossate, Jeff (DEED) <jeff.rossate@[REDACTED]> wrote:

Dear Amazon team,

On behalf of the State of Minnesota and our partners at the Greater Minneapolis-St. Paul Partnership (Greater MSP), we are formally acknowledging our intent to submit site options for your project by the appropriate due date. For this important project, we will have two co-leads for which all official questions/requests and submissions will come from. These two co-leads are me (Jeff Rossate) and Joel Akason, Sr. Director, Business Investment with the Greater MSP regional economic development organization. Mr. Akason's contact information is below.

In addition, we have the following questions and request your response and clarification to the degree you are able to provide:

- 1) Can you provide an estimate of the hiring expectations (schedule) over the first five years of the project (by year, if possible)?
- 2) Of the wages identified in the RFI, is it fair to assume that benefits represent between 30%-35% of the wages? Or, are those in addition to the wages identified?
- 3) Is it preferred or expected that Amazon would prefer to own or lease any/all of the real estate?
- 4) Due to the nature/size of this project, is it expected that by October 19<sup>th</sup>, any new legislation related to financial assistance be finalized, or directionally estimated? Meaning, if a special legislative session cannot be convened prior to the submission, but support documentation from House, Senate and Governor leadership were provided outlining the intended support (with action to occur in early 2018), would this be viewed positively, or not to the level of confirmation/commitment desired?

Please respond to both Joel Akason and me with your responses when time allows.

Sincerely,

Jeff Rossate

Contact information for Jeff Rossate and Joel Akason below:

Joel Akason, CEcD  
Senior Director, Business Investment  
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St. Paul, MN 55101  
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(26)

[joel.akason@\[REDACTED\]](mailto:joel.akason@[REDACTED])

**Jeff Rossate | Executive Director, Office of Business Development**  
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<image003.png>