

# **EXHIBIT CC**

## RE: Amended Amazon HQ 2 application

From: "Rossate, Jeff (DEED)" <"/o=exchangelabs/ou=exchange administrative group (fydibohf23spdlt)/cn=recipients/cn=c8a9ec8ca60141ca9eaaed4680e93b42-jeff rossat">  
To: Joe Lynch <jlynch@[REDACTED]>  
Date: Fri, 13 Oct 2017 11:42:54 -0500

Joe,

- At this time, there is nothing else you need to provide.
- GMSP/DEED are not sharing the final product (at this time). The reason—it is not a matter of trust with the communities, but if it is distributed and a community receives a FOIA request from media, the entire proposal would be subject to public viewing—which would allow our competitors across the U.S. to also see it (which we are wishing to avoid). We are in discussions with GMSP as to how a limited “viewing” of the proposal with key community contacts (such as yourself) could occur. However, that hasn’t been finalized.
- Our goal at this point—make the next level of consideration by the client and avoid placing ourselves at a competitive disadvantage by having our proposal dissected in the media.
- As mentioned in the community meeting on Oct. 5<sup>th</sup>, we will likely bring everyone back together at some point for further discussions. Regardless, your information is in the proposal and will be viewed by the client.
- We will be submitting this before the deadline (Oct. 19<sup>th</sup>) and we will be seeking feedback on the site options from the client – we will share any feedback we receive.

Thank you,

Jeff

**Jeff Rossate | Executive Director, Office of Business Development**  
*Minnesota Department of Employment and Economic Development*  
1st National Bank Building, 332 Minnesota St., Suite E200, St. Paul MN 55101  
Direct: [REDACTED]  
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**From:** Joe Lynch [mailto:jlynch@[REDACTED]]  
**Sent:** Friday, October 13, 2017 10:57 AM  
**To:** Rossate, Jeff (DEED) <jeff.rossate@[REDACTED]>  
**Subject:** RE: Amended Amazon HQ 2 application

Jeff,

That is great news. Thank you for letting us know. Do we, Inver Grove Heights, have to do anything lese at this point? Are we able to see a copy of the submittal? Can you advise as to what we can or can't say publicly about this? Let us know what we can do or what else you might need from us.

**From:** Rossate, Jeff (DEED) [mailto:jeff.rossate@[REDACTED]]  
**Sent:** Friday, October 13, 2017 10:23 AM  
**To:** Joe Lynch <jlynch@[REDACTED]>  
**Subject:** RE: Amended Amazon HQ 2 application

Joe,

We are working with GMSP as I write this to finalize the submission (due on the 19<sup>th</sup>). Inver Grove Heights (the Ace in the Hole property specifically) will be submitted as part of that overall proposal. It is not clear from the Amazon RFP what type of feedback we will receive, not any specifics on when we will receive it. We will, however, inquire with Amazon related to their plan for communicating the status of the proposals after submission. If we hear back from them, we will let you know.

Sincerely,

Jeff

**Jeff Rossate | Executive Director, Office of Business Development**  
*Minnesota Department of Employment and Economic Development*  
1st National Bank Building, 332 Minnesota St., Suite E200, St. Paul MN 55101  
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**From:** Joe Lynch [mailto:jlynch@[REDACTED]]  
**Sent:** Thursday, October 12, 2017 4:27 PM  
**To:** Rossate, Jeff (DEED) <jeff.rossate@[REDACTED]>  
**Subject:** RE: Amended Amazon HQ 2 application

Hello Jeff,

I am curious if D.E.E.D. and Greater MSP have made any decisions about going forward with the Amazon applications and if there was any news you could share with our City?  
Thanks.

**From:** Rossate, Jeff (DEED) [mailto:jeff.rossate@[REDACTED]]  
**Sent:** Friday, October 6, 2017 12:46 PM  
**To:** Joe Lynch <jlynch@[REDACTED]>  
**Cc:** Tom Link <tlink@[REDACTED]>; Alexandra Hillstrom <ahillstrom@[REDACTED]>; Michelle Tesser <mtesser@[REDACTED]>; Michelle Calvert <mcalvert@[REDACTED]>; Kim Fox <kfox@[REDACTED]>; Kristi Smith <ksmith@[REDACTED]>; Scott Thureen <sthureen@[REDACTED]>; Carrie Isaacson <cisaacson@[REDACTED]>  
**Subject:** RE: Amended Amazon HQ 2 applicationJ

Thank you Joe. We appreciate the additional work and follow-up to the questions. I'll make sure GMSP has this as well. Have a good weekend!

Sincerely,

Jeff

**Jeff Rossate | Executive Director, Office of Business Development**  
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1st National Bank Building, 332 Minnesota St., Suite E200, St. Paul MN 55101  
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Title: MN DEED logo



**From:** Joe Lynch [mailto:jlynch@i████████████████████]  
**Sent:** Friday, October 06, 2017 12:20 PM  
**To:** Rossate, Jeff (DEED) <jeff.rossate@████████████████████>  
**Cc:** Tom Link <tlink@i████████████████████>; Alexandra Hillstrom <ahillstrom@i████████████████████>; Michelle Tesser <mtesser@i████████████████████>; Michelle Calvert <mcalvert@i████████████████████>; Kim Fox <kfox@i████████████████████>; Kristi Smith <ksmith@i████████████████████>; Scott Thureen <sthureen@i████████████████████>; Carrie Isaacson <cisaacson@i████████████████████>  
**Subject:** Amended Amazon HQ 2 application  
**Importance:** High

Jeff,

Please find a hyperlink to our amended application for consideration by D.E.E.D. and Greater MSP for a site for the Amazon HQ2 Project. Could you please send confirmation of your ability to open the file?

<https://invergroveheights.sharefile.com/d-sbe56ca0733d4224b>

As requested, we have:

1. Changed the color of the "site" to yellow and referenced it as such throughout the document
2. Provided a range of pricing for the land as well as indicated that it is negotiable and the land owner does not want to lease it
3. Indicated all of the known easements or right-of-way on the property, including those needed for new roads
4. Supplied a topographic map with 5 foot contours
5. Identified Wetlands and storm water areas existing and needed for future development
6. Referenced studies that have been done and indicated that they are available – A.U.A.R. for the entire Northwest area of the city
7. Identified distance to the fiber-right across the street, speeds available, pricing and timelines for extension of service
8. We do not have a 5 Year Transit plan, but have referenced our work with Met Council on Studies that have been done.
9. We have identified the Interchange plan, as well as a preliminary diagram, along with the process and possible timetable for construction/completion
10. We have indicated the time/distance to MSP Airport, as well as an Amenities map to indicate distances from those and major transportation corridors.

We have enjoyed working with you and Greater MSP on putting this application together and we hope that we will be one of those chosen to continue in this process to be considered as home to a great opportunity, the Amazon HQ2! Please let me know if you have any questions or find that we have not supplied some information.

---

**Joe Lynch | City Administrator**

Tel: [REDACTED] | Fax: 651-259-8021

City of Inver Grove Heights | 8150 Barbara Ave | Inver Grove Heights | Minnesota | 55077

[jlynch@invergroveheights.org](mailto:jlynch@invergroveheights.org) | [www.invergroveheights.org](http://www.invergroveheights.org)

