

From: [Leitz, Scott D \(DHS\)](#)
To: [Golden, James I \(DHS\)](#)
Subject: FW: PCG Report
Date: Tuesday, September 24, 2013 11:06:25 AM

agree on her 3rd point. I think we should be careful about promising to "update the analysis"....there's no data to do that, and promising it will get people asking "where's that analysis you promised"

From: Jesson, Lucinda E (DHS)
Sent: Tuesday, September 24, 2013 10:42 AM
To: Drucker, Jeremy D (DHS); Leitz, Scott D (DHS); Golden, James I (DHS); Johnson, Charles E (DHS); Knutson, Katie M (DHS)
Subject: RE: PCG Report

As I think through the report, here is what I would emphasize:

- This report is an interesting historical picture, comparing managed care and FFS five years ago. Since then, we have introduced health care homes into our FFS system, payment reform through our first-in-the-country Medicaid ACO models into both MC and FFS, and transformed managed care contracting, savings hundreds of millions of dollars. A better national comparison is found in the report released last week which finds that Minnesota is ranked number four in the country when it comes to providing health care to low-income people.
- Our Medicaid system is more expensive than many states primarily because our legislature has wisely chosen to provide more benefits, especially benefits for seniors and people with disabilities. (give home and community based services examples.) The fact that we pay for these items, reflects our values—that caring for the vulnerable is a priority in our state.
- We are concerned with the report's suggestion that, in 2008, the state was not receiving optimal value for its spending on children's health. We will update this analysis and, if this is the case, work quickly with the health plans to correct this.
- We must get "more health for our dollar" moving forward. And as the report implicitly recognizes, neither a managed care nor a fee for service system, alone, will support the payment reform needed to do so. [can cite to p. 13/14 section on alignment with payment reforms] Which is why we should not simply choose between these two systems. Instead, we must change both systems and move toward paying for improving health, not just paying for services. That has been core to our smarter purchaser strategy the last two years and will be our mantra moving forward as well.

Other things we should emphasize? Corrections? Cindy

From: Drucker, Jeremy D (DHS)
Sent: Tuesday, September 24, 2013 9:40 AM
To: Leitz, Scott D (DHS); Golden, James I (DHS); Johnson, Charles E (DHS); Jesson, Lucinda E (DHS); Knutson, Katie M (DHS)
Subject: PCG Report
Importance: High

Please see the attached communications plan.

I am told we will get a final PCG report at noon today. At that point we can start the notifications.

Jeremy Drucker
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Minnesota Department of Human Services
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