

Follow-up Discussion to PCG Response
11/8/12

1. We would like to discuss in greater detail PCG's ideas on how to assess whether managed care is a better value than FFS.
2. Can PCG help us compare our purchasing, contracting and monitoring strategies compare with other state Medicaid programs? Do you have data on other states?
3. We would like to discuss an approach to assessing what the costs would be if we abandoned managed care as a purchasing strategy and went completely to FFS. We saw no cost analysis proposed in your response.
4. We need to discuss further your response to RFP item II.B.2.g (p. 9), regarding analysis of the level of alignment with recent state and federal reform initiatives. Implicit in this item is, how well do DHS's public healthcare programs and their FFS and managed care purchasing models meet federal and state health reform policies? If we go to an exclusively FFS strategy, what requirements would we be missing?
5. Regarding Minnesota's statutory requirements for all licensed MCOs to participate in public programs, we saw no reflection in your response to RFP item II.B.2.j (p. 10) that indicates PCG's awareness of the uniqueness of this requirement and implications this creates in our statewide MCO market. We would like to discuss.